



DULAI
FRUITS
都賴水果



Incorporated in 2010, **DULAI FRUITS** is the leading exporter of the finest quality of Malaysian food and frozen durian products

Vision & Mission

Quality is our foremost aim and we always strive to deliver an unmatched quality range of products to the clients. In order to meet the high quality standards, we check these products on various parameters, right from the possessing to the packaging and till the final dispatch to the clients. Based on these core values, we are committed to:



都赖水果设立于2010年，是高质量的马来西亚食品以及冷冻榴莲产品的领先出口商。

公司愿景

品质是都赖水果最为重视的目标，我们竭尽全力为客户提供无与伦比品质的产品。为了达到高品质的要求，我们对产品的各个环节进行着严格地检查与把控，从产品加工到包装，直到最终发送至客户。基于我们的核心价值观，我们承诺做到以下几件事：

Execute "Good Manufacturing Practice" (GMP) and to aim for higher requirements

严格执行‘良好生产质量管理规范’(GMP)，并不断追求更高的品质要求

Develop its brand image with honesty and credibility
建立诚信的品牌形象

Serve customers and consumers with integrity and sense of responsibility
以正直与责任之心服务客户与消费者

Provide products and services which comply with all safety requirements
提供产品与服务均符合安全要求

Treat suppliers and employees as business partners
视供应商与员工为合作伙伴

Introduction 关于都赖水果



在都赖水果，我们只选择品质最优·自然成熟的榴莲，并通过冷冻加工技术，有效地保存榴莲的原味和营养。

我们确保我们生产与出口的水果，以及水果产品均符合进口国的严格要求。我们的产品也都获得了马来西亚出口管理机构的认证。现在，我们的客户将可以在全年任何时候享用到我们马来西亚的榴莲。

都赖水果拥有自己的种植园，种植最优秀的榴莲树还有热带水果。

我们所有的种植园都取得了马来西亚农业部，卫生部以及联邦农业和销售机构的认证。为了确保食品安全，我们更在使用农药化肥工程中严格遵守良好农产品的规范。

At **DULAI FRUITS** we only select the best *naturally harvest* durian, and utilize the blast-frozen process to effectively preserve the taste and nutrition of the durian.

We assure that fruits or fruit products process and exported by our company, meet countries confirmed by exporting control agencies of Malaysia. Now, our Malaysia durian can be enjoyed all year long!

DULAI FRUITS grows its own fruits to ensure the finest quality of fruits. We are a grower with quality difference as only the highest premium grade of durian species and tropical fruits are cultivated in our orchards.

All our orchards are certified by the Ministry of Agriculture, Ministry of Health and FAMA of Malaysia. Good agricultural practices in use of chemical fertilizers, Herbicides and Insecticides adhere strictly for safe human consumption.



Our company is equipped with excellent refrigeration capability to produce premium quality products to satisfy our customers."

我们公司具备领先的制冷加工能力，确保为客户提供最优的产品。我们会区分种植的品质优劣好让我们的种植园只培养以及出产最好的热带水果以及榴莲品种。"



Structure Of Organization

We are a partnership company, with 4 partners in hand. The chairman is held responsibility of overlooking the company as a whole. The director is held exclusively responsible for daily management. The Chief Operating Officer is held responsibility on all the daily operation of the plant, which includes marketing of products. The main departments include the Production Dept., Sales Dept., Dept. of Administration, Purchasing Dept., Dept. of Finance, and Dept. of Engineering Support.

公司架构

我们是一间拥有4个合伙人的合伙公司，每个人都有自己管辖的范围。譬如执行总裁负责监督公司的运作，董事经理负责公司日常营运，营运经理负责在都赖新村里工厂的日常生产管理还包括负责产品与市场销售。我们公司主要的部门有生产部，行政部，采购部，财政部以及技术支持部。

Registration
注册号

1191097-V

Company Name
公司名称

Dulai Fruits Enterprise Sdn Bhd

Telephone
联络号码

(603) 6276 8036

Facsimile
传真号码

(603) 6276 6337

Main Office
吉隆坡办公室地址

**47-2, Jalan 9/62A, Bandar Menjalara,
Kepong 52200, Kuala Lumpur**

Processing Plant
加工厂地址

**Lot 1210, KM4 Kawasan Perindustrian Ringan,
27600 Raub, Pahang**

Main Business

Durians

Producing fresh whole fruits and frozen durians for local and export market. Focused on sales for fresh durian. Company also provide durian paste for the dessert market. Currently, we own a daily production capacity of 30 tons.

主要业务

榴莲

为国内外市场生产新鲜榴莲以及冷冻榴莲果肉。我们主要专注于新鲜榴莲的销售，同时也为甜点市场供应榴莲果泥。目前，我们的日常生产能力高达一天30吨。



Plantation > *Manufacturing* > *Export*
种植园 制造工厂 出口

Tras Village

Tras village is known as **DULAI** (Chinese: 都赖). It is located far away from the city, which results in pollution is drastically lesser in that area. It has been named for durian village for more than 60 years.

关于都赖新村

‘赤道传奇’都赖，地理位置较远离城市。相较于城市的浑浊，我们都赖新村的环境受污染程度明显地极低。而这造就了都赖新村享有了榴莲之乡的美誉，并超过了60余年之久。



Tras sits on Titiwangsa mountain range and at the backbone of peninsular Malaysia which provide sufficient rainfall in this area to ensure the soil is fertilize on it.

Tras, 坐落在蒂迪旺沙山脉与马来西亚半岛的脊梁上，以确保土壤在其上施肥。

Tras's unique terrain and weather condition are excellent for durian plantation. It's temperature is different from others

Tras独特的地形和天气条件都非常适合种植榴莲。它的温度与其他温度不一样

20°C

at midnight
深夜

30°C

at morning
早晨

This changes of temperature has created a better environment for durian trees grow.

这温度变化为榴莲树创造了更好的生长环境

都赖

It attracts high number of foreign tourists every year because of it's renowned quality of durians.

由于都赖著名的榴莲品质，导致了每年都吸引着大量的游客来观光

Advantages of Dulai Plantation

DULAI FRUITS grows its own fruits with its own durian orchards which are located in Tras. Tras orchards have some natural advantages over other orchards around the world.

First of all, climate plays an important role in determining the quality of durian. This is where Tras stands out among the others, as it has a **high average of rainfall** every month to ensure the healthy growth of the durians.

Beside of this Tras has a **better terrain** which is the most suitable for durian plantation. In its unique terrain which provides **better soils** to grow better trees and fruits. **Freshwater** supply for plantation purpose comes from top of the mountains which include some nutrients for soils and result a better growth of durian trees.

Based on our years of experience in plantation, we have invented the optimal production technique such as the **planting distance** of each durian tree, pruning and providing training to the workers at all stages, from planting to harvesting, in order to ensure the quality of durians is optimal.

都赖种植园的长处

Dulai 水果拥有能够种植自己果实的榴莲种植园，其果园位置位于Tras。Tras的果园也比其它地方具备更天然的优势。

首先，气候在决定榴莲质量的方面扮演着很重要的角色。这也是Tras比其他地方脱颖而出的地方，因为它每个月的平均降雨量都很高，也得以确保榴莲的健康成长。

除此之外，Tras还有一个很好的地形，最适合种植榴莲。在这独特的地形上还能提供更好的土壤，以种植更好的树木与水果。

用于种植目的的淡水供应来自山顶，其中还包括一些土壤养分，使榴莲树能更好地生长。

根据我们多年的种植经验，我们发现了生产的最佳技术。例如，每棵树的种植距离，修剪以及为从种植到收获的各个阶段的员工提供培训，确保榴莲的质量是最佳的。



Musang King

There are few plantation conditions for growing *Musang King* trees such as:

猫山王

种植猫山王对于生产环境要求极为严格，需符合几种条件：

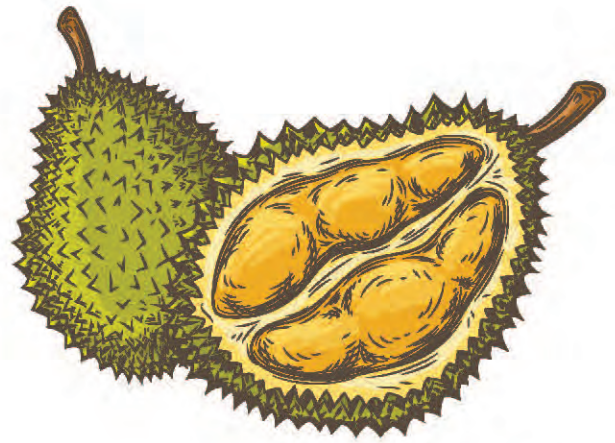


Musang King is native to the tropics, and needs an environment that is hot (24-32°C) and moist with 75-80% humidity

猫山王原产于热带国家，所以需要在一个炎热的环境（大约24-32摄氏度）当然也包含湿度（大约75-80%）

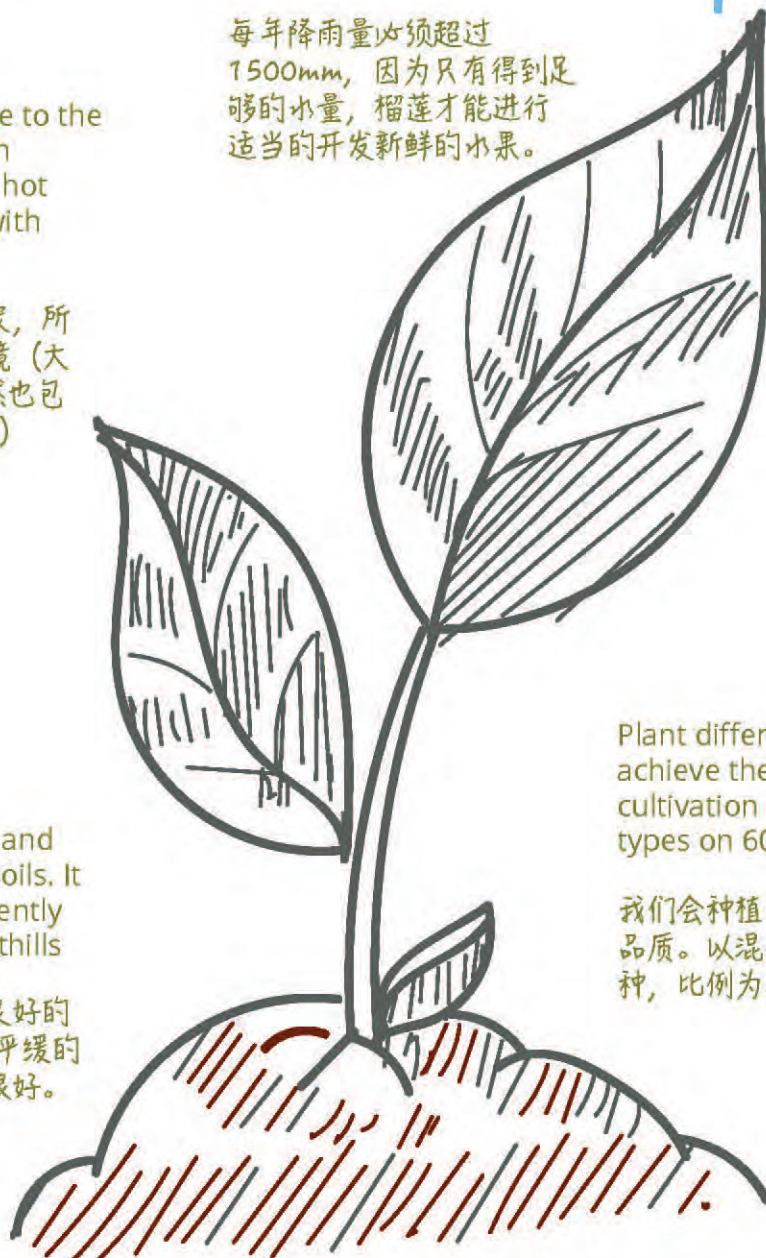
Durian prefers deep and well-drained loamy soils. It grows very well on gently sloping land and foothills

榴莲喜欢深度和排水良好的肥沃土壤。所以它在平缓的陆地和山麓上生长得很好。



It requires an annual rainfall of 1500mm or more. Durian trees must receive just enough water for proper fruit development

每年降雨量必须超过1500mm，因为只有得到足够的水量，榴莲才能进行适当的开发新鲜的水果。



Plant different varieties in order to achieve the best quality. Mixed cultivation concept involving three types on 60:20:20 ratio

我们会种植不同的品种以达到最佳的品质。以混合栽培的概念混合三种品种，比例为60:20:20

LIQUID NITROGEN FROZEN DURIAN

Originated from Raub, a district in Pahang, Malaysia, our Durians fall automatically after maturity. Within 24 hours after the fall, the Durians will then be processed using cutting edge Liquid Nitrogen technology to freeze it under -100 Celsius for an hour. By doing so, the Durians will fall into hibernation where the pulp will stop fermenting and degenerating. This will help to retain the original flavor, taste, flesh color and texture of the fresh fruit.

液氮冷冻榴莲

榴莲本身原产自马来西亚彭亨州劳务区，成熟以后会自动跌落。液氮冷冻是争取在跌落后24小时内以先进技术和设备进行零下100度一小时的氮气速冻，让整粒榴莲由外至内完全冰冻处于冬眠状态，让榴莲不会继续发酵使果肉变质，完全保存鲜果的原味。



Dulai Durian

DULAI DURIAN has the notes of *honey and butterscotch* in smell. It also provide an enjoyable *custard-like texture* and *slightly sweet* in taste. Beside of this, it has the shape of green spikes with brown tips which indicate a perfect ripeness



300-400 gram
frozen pulp
300-400克
冷冻榴莲果肉



1kg of frozen pulp
1公斤冷冻榴莲果泥



fresh whole fruits
榴莲鲜果

